



HCCP Distributor Spotlight: Karen Graham

CEO

Karen A. Graham Consulting, LLC

Karen Graham is the CEO of Karen A. Graham Consulting, LLC, a Cincinnati-based consulting firm specializing in affordable housing compliance services and education. With 30-plus years in the affordable housing industry, her previous experience ranges from on-site and multisite management to a compliance director growing an affordable housing management company to more than 15,000 LIHTC units in 23 states.

Since 2003, Karen's concentration is on education and partnering with owners, managers and investors to successfully operate their affordable housing properties.

How has the HCCP designation impacted your career?

I obtained my HCCP in 1999. I was thrilled knowing I was part of an elite group of people who were the best of the best in the industry. The HCCP designation sets a benchmark for the LIHTC industry, so having it has opened a lot of doors for me.

For 18 years now, I've had the honor of being an NAHB-approved distributor of the HCCP exam. Nothing makes me happier than helping others seeking out and accomplishing their educational goals.

How did you get into the LIHTC industry?

Like many of us, it was not on purpose. When I was in college, I worked part time as a leasing agent at a market-rate property. The owner asked me to help with the lease-up of a new LIHTC property. So I did. I've never looked back, and I've loved this industry ever since.



What's your favorite hobby?

I love reading, traveling and being with my family. I've been exploring new states recently, getting closer to visiting every one of them!