## Spike Club Rules Update

| Elimination of program penalties               | There is currently no forfeiture rule and no credit penalty for Spikes. Spikes may earn credits regardless of their membership status.  |
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|  | Prior to September 2012, Spikes had to earn at least one new member credit per year to maintain Spike member status.  |
|  | If his or her membership lapsed, the credits were revoked due to the Lapsed Membership Penalty Rule.  |
|  | Beginning in September 2012, Spikes are no longer subject to that rule and will not lose their credits if they experience a period of non-recruiting or a change in their membership status.  |
|  | Note: If a Spike has lost credits due to the Lapsed Member Penalty Rule, and had reached Life Spike status (25+ credits) before their membership became inactive, a Spike may request in writing to have previously earned credits reinstated. Requests should be sent to membershipaccounting@nahb.org.                    |
| Council Credit Value                           | Recruiters earn a ½ credit for recruiting a new council member, as well as a ½ retention credit for these council members' subsequent renewals.   |
| Spike Credit Adjustment Requests               | HBA staff can request adjustments to Spike credits for members. The form can be accessed through WMS by going to "View/Adjust Spike Credits" from the WMS home screen.  |
| Ability for Spikes to check their Credit Total | Spikes can now check their current credit total by going to the "Your Membership" section of nahb.org and clicking on "My Profile." *Individuals must be logged in for this information to appear.  |
| Corrections to Spike Recognition Pins          | HBAs can now make corrections to errors in automated Spike Prizes (pins & certificates) through the Materials Ordering portal at <a href="nahb.org/materialsordering">nahb.org/materialsordering</a> ; click on "Spike Recognition Corrections"   |
| Additional Spike Prizes for Purchase           | There is a new self-serve prize ordering website for HBAs to purchase items to recognize and encourage Spikes to continue recruiting. Some of the non-stocked Spike related merchandise includes polos, golf equipment and jackets. The site can be found at <a href="mailto:nahb.espwebsite.com">nahb.espwebsite.com</a> . |