



Karl Randy Noel
2018 NAHB Chairman of the Board
revedev@aol.com

October 3, 2018

The President
The White House
1600 Pennsylvania Ave., NW
Washington, D.C. 20500

Dear Mr. President:

On behalf of the 140,000 members of the National Association of Home Builders, I want to congratulate you on your successful negotiation of the United States-Mexico-Canada Agreement (USMCA) that will replace the outdated North American Free Trade Agreement.

This new deal represents a significant step forward that will boost American manufacturing and lead to higher wages and stronger economic growth.

We believe that now would be an excellent time to build on the success of the USMCA by reopening bilateral negotiations with Canada concerning the softwood lumber trade dispute. The current 20 percent tariffs on Canadian softwood lumber have contributed to huge price volatility which has been detrimental to the U.S. home building industry and American home buyers.

Since you were able to get Canada to come to the bargaining table at the 11th hour to complete a deal on the USMCA, this would be the perfect opportunity to build on this momentum by instructing U.S. Trade Representative Robert Lighthizer to make a concerted effort to resolve the softwood lumber trade issue with our northern neighbor.

Thank you for your consideration of this request and for your decisive leadership in crafting the new USMCA.

Best regards,

A handwritten signature in black ink, appearing to read "Karl Randy Noel", is written over a faint, larger version of the same signature.

Karl Randy Noel
2018 NAHB Chairman of the Board