

## We Build Communities



Established in 1942

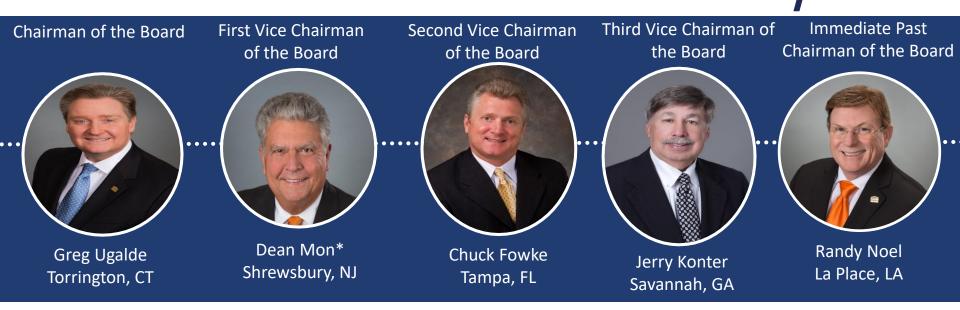
Headquartered in Washington, DC

Represents 120+ members from 23 different countries

Hosts the International Builders' Show (IBS), the largest light construction trade show in the world



### Led by Members





\* Senior Officer of Oversight of Global Opportunities Board

## Managed by NAHB Global Staff Team



Deb Malone COO



Giuliana Nava-Cord Senior Director, International



Lauren Wallace Program Manager, Executive Services



Through our 4 Pillars of Membership









### NETWORKING

International Builders Show

> Builders & Service Provider Directory

Linkedin Global Members Forum

> Councils + Committees

Membership fosters meaningful connections within a community of professionals to facilitate business opportunities









KNOWLEDGE

Designation & Vocational courses

Webinars

Business Management

BuilderBooks



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EXPERTISE

Industry News and Information

Global eNew Report

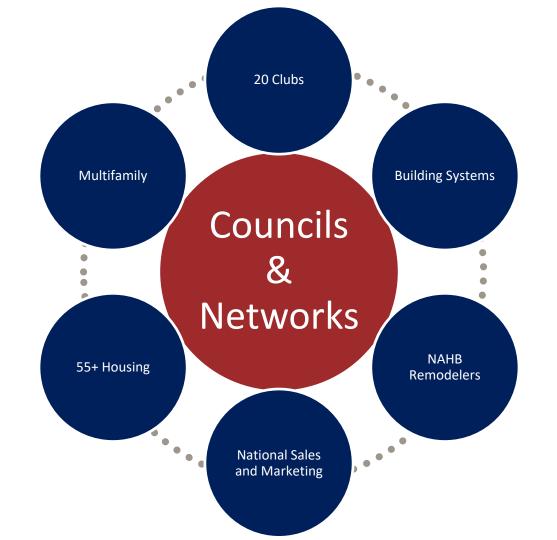


SAVINGS

Member Advantage Discounts











- Visit nahb.org
- Take an NAHB course or participate in a webinar
- Join an NAHB Council or Committee
- Be Spotlighted in an NAHB Global eNews Report
- Participate in the LinkedIn NAHB Global Members Forum
- Upgrade Your Listing in the Builders
  & Service Provider Directory
- Submit an entry into the 2020 Global Innovation Award Program





## Peer to Peer Insights



'I am a Canadian and based in Toronto, so the cross-border business is a mainstay of my company's work. NAHB Global Membership provides me with access to networking, education, advice, assistance and discounts on events & services. NAHB is not just an organization — it's an association made up of hard working individuals that are there to assist me with my day to day business'.

~ Marshall Leslie- Owner, M. Leslie Inc. & Global Opportunities Board Member (Canada)

'It has always been a challenge introducing new technology to the Home Building industry. Our NAHB membership and their GIA Program have been invaluable helping us reach out to their members. I see programs like these as huge benefits that NAHB provides not just to companies like ours but to their members as well."

~ Alex Levy – Founder & President, Hillside Software (United Kingdom and U.S.)



'I'm an NAHB Global Member from Australia, and I wanted to get more involved in NAHB. I joined an NAHB 20Club: a unique networking and business leadership program that brings together builders from non-competing markets to share their accounting books, business plans and strategies for success. The access to other builders and their knowledge and insight has been invaluable to me as a business owner. That access has results in much success for me. Since joining, my business has more than doubled its annual closings. In addition, I have been able to lean on my fellow members for their insight on two successful builder apps I developed.

~ David Campbell – President, David Campbell Building Pty Ltd. (Australia)



# Questions?



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