Table 1. US Households Priced Out of the Market by Increases in House Prices, 2023

|               | Mortgogo | Hausa     | Monthly  | Taxes     | Minimum   | Households       |
|---------------|----------|-----------|----------|-----------|-----------|------------------|
|               | Mortgage | House     | Mortgage | and       | Income    | Unable to Afford |
| Area          | Rate     | Price     | Payment  | Insurance | Needed    | the Median Price |
| United States | 6.25%    | \$425,786 | \$2,544  | \$481     | \$129,645 | 96,537,344       |
| United States | 6.25%    | \$426,786 | \$2,550  | \$482     | \$129,950 | 96,677,780       |
| Difference    |          | \$1,000   | \$6      | \$1       | \$304     | 140,436          |

Calculations assume a 10% down payment and a 73 basis point fee for private mortgage insurance. A Household Qualifies for a Mortgage if Mortgage Payments, Taxes, and Insurance are 28% of Income

| US Household Income Distribution for 2023 |    |           |            |             |  |  |  |  |  |
|---|----|-----------|------------|-------------|--|--|--|--|--|
| Income Range:                             |    |           | Households | Cumulative  |  |  |  |  |  |
| \$0                                       | to | \$11,000  | 7,986,189  | 7,986,189   |  |  |  |  |  |
| \$11,001                                  | to | \$16,501  | 5,109,466  | 13,095,654  |  |  |  |  |  |
| \$16,502                                  | to | \$22,002  | 4,803,477  | 17,899,132  |  |  |  |  |  |
| \$22,003                                  | to | \$27,503  | 5,133,510  | 23,032,642  |  |  |  |  |  |
| \$27,504                                  | to | \$33,003  | 5,039,706  | 28,072,348  |  |  |  |  |  |
| \$33,004                                  | to | \$38,504  | 5,315,092  | 33,387,441  |  |  |  |  |  |
| \$38,505                                  | to | \$44,005  | 5,049,951  | 38,437,391  |  |  |  |  |  |
| \$44,006                                  | to | \$49,505  | 5,236,353  | 43,673,744  |  |  |  |  |  |
| \$49,506                                  | to | \$55,006  | 4,632,695  | 48,306,439  |  |  |  |  |  |
| \$55,007                                  | to | \$66,008  | 9,455,402  | 57,761,842  |  |  |  |  |  |
| \$66,009                                  | to | \$82,510  | 12,815,946 | 70,577,788  |  |  |  |  |  |
| \$82,511                                  | to | \$110,013 | 16,905,320 | 87,483,108  |  |  |  |  |  |
| \$110,014                                 | to | \$137,517 | 12,685,395 | 100,168,502 |  |  |  |  |  |
| \$137,518                                 | to | \$165,021 | 8,856,542  | 109,025,044 |  |  |  |  |  |
| \$165,022                                 | to | \$220,028 | 10,486,472 | 119,511,516 |  |  |  |  |  |
| \$220,029                                 | to | More      | 12,958,194 | 132,469,710 |  |  |  |  |  |