

What are Insulated Concrete Forms? BEDFORD DEVELOPMENT

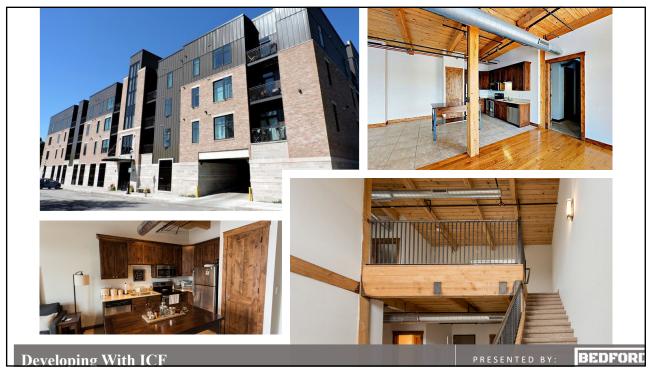
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Developing With ICF













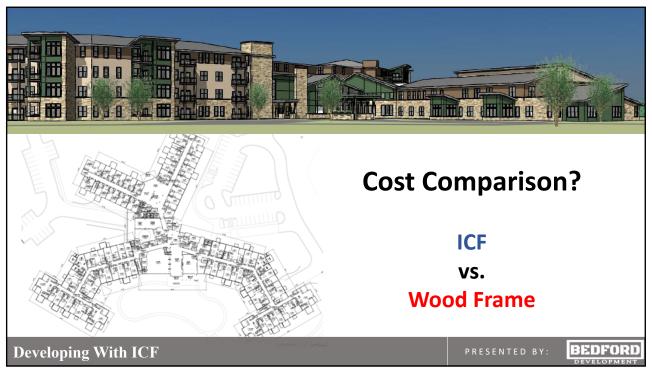


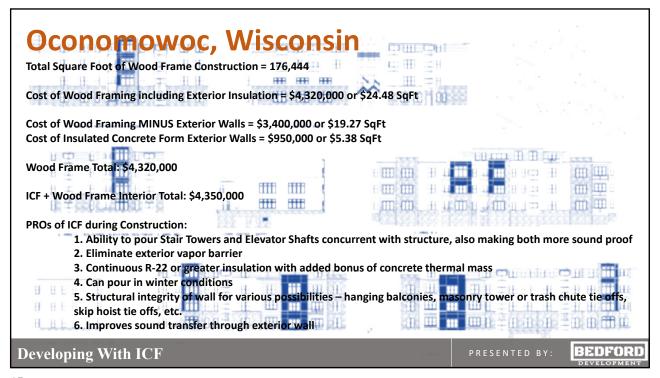






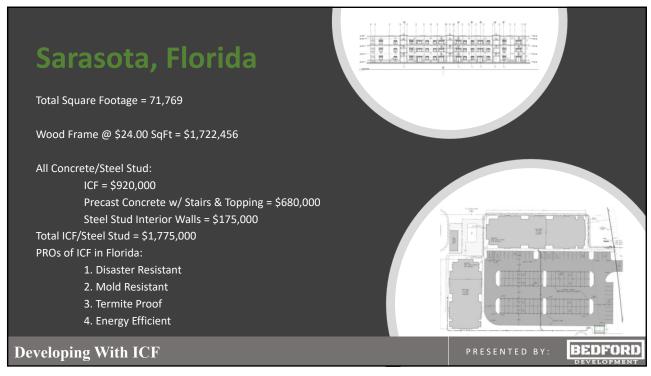
















Ownership

1. Retention

- Comfort, Safety, Efficiency
- Approx. 30-40% annual turn over of units with wood frame, ICF 15-25%

Math: 100 units, turn over/ rerental costs of \$500/unit

Wood Frame: \$15,000-\$20,000 ICF: \$7,500-\$12,500

\$7,500 increase to NOI or \$136k of value at 5.5%CAP



2. Reserves/Deferred Maintenance

• With ICF we are able to reduce our reserves by 30%.

Math: 100 units, \$250/unit per year

Wood Frame: \$25,000

ICF: \$17,500

\$7,500 increase to NOI or \$136k of value at 5.5%CAP

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Ownership

3. Energy Efficiency

 Conservatively speaking 50% savings in heating and cooling

Math: 100 units, Average heating and cooling common areas = \$2,500 month

Wood Frame: \$30,000

ICF: \$15,000

\$15,000 increase to NOI or \$272k of

value at 5.5%CAP



4. Insurance

Possible savings of 10-15% off annual insurance premiums

Math: 100 units, \$400/unit per year

Wood Frame: \$40,000 ICF: \$34,000-\$36,000

\$4,000 to \$6,000 increase to NOI or \$72-\$109k of value at 5.5%CAP

or raide at 515/06/11



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+\$34,000 to NOI OR +\$618,000 to Value at 5.5%CAP

Additional: If owner is responsible for utilities....

Math: 100 units, \$100 average monthly heating/cooling costs

Wood Frame: \$120,000/year

ICF: \$60,000/year

\$60,000 addition to NOI or \$1,090,000 in Value at 5.5%CAP

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