The Builders Engaging Associate Members (B.E.A.M.) Award

Application Deadline:
October 6, 2023

Associate Committee Leadership:
Chair: Kimberly Mackey
Vice Chair: Billy Ray
2nd Vice Chair: Alma Jacobs

NAHB Staff Contact:
Rachel MacKenzie
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ABOUT THE AWARD

The Builders Engaging Associate Members (B.E.A.M.) Award is bestowed on one builder or one local entity that best exemplifies the motto, “It’s good business to do business with a member.”

This award serves to encourage builder members to use the goods and services offered by member companies and to recognize the builder or local entity that exemplifies this vitally important teamwork. Nominations may be submitted at: www.awards.nahb.org

ELIGIBILITY

Each local may submit one nominee. States are encouraged to submit one nominee as well. Nominees must be members in good standing with the NAHB at the time of receiving the award.

THE JUDGING

A panel of judges — compromising of current members of the Associates Committee and members of the Leadership and Recognition Subcommittee, as selected — review the nominations received and select a recipient based on the following criteria:

- Local Association Activities (10 Points)
- State Association Activities (10 Points)
- Community Projects (20 Points)
- Builder Evaluation Forms (60 Points)

The nominee with the largest cumulative score will be named the BEAM Award winner. All nominees and winners are honored at the International Builders’ Show.

WHAT TO INCLUDE
PROMPTS:

**Question 1:** Explain why the nominee feels it is important to use Associate Members as trade partners and vendors.

**Question 2:** Has the nominee been recognized for his or her commitment to using Associate Members as trade partners and vendors?

**Question 3:** Approximately what percentage of the nominee’s trade partners and vendors are Associate Members?

**Question 4:** Please upload documentation of the nominee's trade partners and vendors, including their company name and contact information (Phone & Email) in an Excel file.

**Question 5:** How does the nominee encourage non-member trade partners and vendors to join NAHB via their local HBA? (i.e., incentive programs)?

**Question 6:** Explain the level of the nominee’s involvement in the Local Association.

**Question 7:** Explain the level of the nominee’s involvement in the State Association.

**Question 8:** Explain the nominee’s involvement in community projects.

SUPPORTING MATERIALS:

**Required**

- Three References of trade partners and vendors
- Nominee Photo
- Photo Release

**Optional:**

- Letter of Recommendation
- Resume
- Personal Statement
- Video
- Articles
- Testimonials