



HCCP Distributor Spotlight: Christa Landram

Senior Compliance Manager
First Housing

I have been with First Housing since 2005. I am responsible for developing all the affordable housing compliance courses for First Housing University, and training on behalf of the State at quarterly workshops. In addition, I train owners and on-site staff of affordable housing properties on maintaining compliance with various state and county funding programs. As a Compliance Manager, I monitor properties for compliance under several affordable housing programs including Housing Credit, Multifamily Revenue Bond, and HOME. My responsibilities include conducting on-site file reviews and physical inspections, keeping my team up to date on rules and regulations, and performing introductory calls for all new properties in First Housing's portfolio.

How has the HCCP designation impacted your career?

The 'HCCP' designation is a nationally known designation. When others in the industry see this behind my name, it gives me more credibility in my line of work. Since receiving this designation, I have done my best to keep up with the latest trends, rules, and changes to ensure my designation is continuously deserved. More people in the industry approach me with their training needs, pressing questions or a need to just pick my brain. I am thrilled and humbled over the opportunity to assist people with their questions and do not take those occasions for granted.

How did you get into the LIHTC industry?

I was introduced to the LIHTC program when I was first offered my position as a monitor on behalf of the State. I immersed myself in all the rules and regulations so that when I went out to these properties, I knew why I was looking for certain things and not just doing them because it was protocol. I quickly



found out that my love of learning and helping others learn all through school continued into my professional career. In time, I was asked to start co-training and was soon promoted to head trainer. I do not take my position lightly and spend hours every week researching and reading new things about the LIHTC industry so that I can help others understand.

What are your day-to-day responsibilities?

That definitely depends on the day. I am very lucky to have an amazing team who are in the compliance trenches reviewing tenant files and I could not do this without them!

What helped with your success in the LIHTC industry?

The people I meet are my greatest tool to success in the industry. When I talk to someone in the LIHTC industry I am often challenged in a new way. It can be through the questions I am presented or the questions I present to others. Either way, I walk away mulling over something new and developing new relationships.

What's your favorite hobby?

Spending time with my 5 children is my greatest hobby. They bring me such joy. I also have a crazy love and need for working out. This is my time to either zone out, think through my to-do list, or prepare for my next training class. What has made it even more fun is bringing my kids into the workouts with me. I love seeing them challenge their bodies in new ways and it allows us to experience bonding in an active, healthy way.