



HCCP Board of Governors Spotlight: Jill Cromartie

Division Director, Housing Finance & Development
Georgia Department of Community Affairs

Jill Cromartie is the division director for housing finance and development at the Georgia Department of Community Affairs (DCA). She has been in the industry for 10 years. Jill oversees the teams that allocate Housing Tax Credits, manage federal funds and federal compliance for multifamily development, and monitor program compliance. Jill brings real estate expertise, asset management experience, compliance knowledge, and a deep commitment to the affordable housing industry to the agency. Jill received her Bachelor of Arts in Real Estate at Georgia State University and is actively engaged with the Women's Affordable Housing Network.

How has the HCCP designation impacted your career?

I sat for my HCCP exam as soon as I was eligible. Since the HCCP designation is the most well-known, respectable affordable housing designation in the industry, when people see this acronym, they know the individual has a certain amount of knowledge and time within LIHTC program. The HCCP designation also validates your commitment to affordable housing.

How did you get into the LIHTC industry?

I had never heard of LIHTC before my first industry job as an asset manager for a syndicator. I had previous asset management experience working for the largest German private equity syndicator of market-rate properties in the United States. This experience opened the door for LIHTC asset management.



What are your day-to-day responsibilities?

My day-to-day responsibilities include making key decisions regarding funding programs, solving complex issues related to properties, speaking at groundbreakings/grand openings, chairing leadership initiatives at DCA, overseeing budgets, and guiding a team of 77.

What helped with your success in the LIHTC industry?

There are four main items that factored into my success so far:

1. Taking a variety of LIHTC classes often to reinforce knowledge,
2. Chairing the Women's Affordable Housing Network which provided exposure to all sorts of professionals within the industry,
3. Forcing myself outside of my comfort zone by accepting speaking engagements, and
4. Networking.

What's your favorite hobby?

Reading.