



HCCP Distributor Spotlight: Christa Landram

Senior Compliance Manager
First Housing

Christa Landram has been with First Housing since 2005. She is responsible for developing all the affordable housing compliance courses for First Housing University and training on behalf of the state at quarterly workshops. In addition, she trains owners and on-site staff of affordable housing properties on maintaining compliance with various state and county funding programs.

As a compliance manager, she monitors properties for compliance under several affordable housing programs, including Housing Credit, Multifamily Revenue Bond and HOME. Her responsibilities include conducting on-site file reviews and physical inspections, keeping her team up to date on rules and regulations, and performing introductory calls for all new properties in First Housing's portfolio.

How has the HCCP designation impacted your career?

The HCCP designation is a nationally known designation. When others in the industry see this behind my name, it gives me more credibility in my line of work. Since receiving this designation, I have done my best to keep up with the latest trends, rules and changes to ensure my designation is continuously deserved. More people in the industry approach me with their training needs, pressing questions or a need to just pick my brain. I am thrilled and humbled over the opportunity to assist people with their questions and do not take those occasions for granted.

How did you get into the LIHTC industry?

I was introduced to the LIHTC program when I was first offered my position as a monitor on behalf of the state. I immersed myself in all the rules and regulations, so that when I went out to these properties, I knew why I was looking for certain things and not just doing them because it was protocol. I quickly found out that my love of learning and helping others learn all through school continued into my



professional career. In time, I was asked to start co-training and was soon promoted to head trainer. I do not take my position lightly and spend hours every week researching and reading new things about the LIHTC industry so that I can help others understand.

What helped with your success in the LIHTC industry?

The people I meet are my greatest tool to success in the industry. When I talk to someone in the LIHTC industry, I am often challenged in a new way. It can be through the questions I am presented or the questions I present to others. Either way, I walk away mulling over something new and maybe fangirling over talking to that “famous” LIHTC professional!

What’s your favorite hobby?

Spending time with my four children is my greatest hobby. They bring me such joy. I also have a crazy love and need for running. Running is my time to either zone out, think through my to-do list or prepare for my next training class. I have run many distant races and have a goal to run a marathon in every state. My two oldest children, ages 8 and 6, have also developed a love for the sport and have started competing in their own races!