



HCCP Distributor Spotlight: Scott Michael Dunn

*Chief Executive Officer and Owner, Costello Compliance
Director of Policy, Costello Property Management*

Scott Michael Dunn is the CEO and one of the owners of Costello Compliance, a firm that provides file review, utility allowance and training compliance services to the housing industry. Scott Michael is also the Director of Policy for Costello Property Management, which manages almost 5,000 multifamily units. Scott Michael has been in the housing industry for 29 years, starting out with site management and maintenance.

Question: How has the HCCP designation impacted your career?

As both a Technical Advisor to the HCCP Board and as a distributor, I think that regular contact with HCCPs has made me better at what I do, and at the same time provided a network of friends to keep me going during a property management career which is, at times, difficult for anyone who chooses to undertake one.

Question: How did you get into the LIHTC industry?

Free rent and my wife, who had a six-month head start as a property manager.

Question: What are your day-to-day responsibilities?

I oversee all property management and consulting aspects of our operation as it relates to regulatory compliance. I also am our primary public trainer, conducting both live classes and online on-demand video-based training sessions through Costello University online.

Question: What helped with your success in the LIHTC industry?

A desire to research and see answers for myself. Also, a network of very good friends, fellow “compliance nerds” who provide knowledge checks and support.

Question: What’s your favorite hobby?

Nothing is better than joining good friends and watching some good science fiction. Lately I cannot get enough of “Doctor Who” or any Marvel movie. Did I mention I was a nerd?