Back to Basics 4: Verification

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In this series, we cover the basics of tax credit compliance and how to research answers to questions tax credit professionals have in their daily practice. This Basics article will focus on the verification of household information for tax credit properties. As proving household eligibility for units is one of the fundamental requirements of tax credit housing, this is a crucial topic to understand.

As covered in earlier articles of this series, household income and student status must be determined to support tax credit claims for a unit. State agencies (and perhaps the IRS) will periodically review resident files. During their visits, the agencies will look to ensure that the files contain sufficient documentation to establish a household's income, student status and other eligibility factors. To ensure this outcome, good verification procedures must be followed prior to a household's move-in and at annual recertification, as applicable. As we will see, state agencies have most of the authority when it comes to deciding how an owner/agent will conduct the verification process. Understanding the options that a state may choose from, however, makes tax credit professionals better informed to work with state requirements. This article will provide context to the subject of verification.

Step 1: Understand federal tax credit verification requirements

For government programs, the federal statute, then the regulations, are the legal authority. These are followed by other official publications, such as IRS Revenue Procedures (Rev. Proc) or the Department of Housing and Urban Development (HUD) handbook 4350.3. For the tax credit program, it's the regulations that provide the legally binding verification rules. Treas. Reg. §1.42-5(b) requires that taxpayer maintain:

Documentation to support each low-income tenant's income certification. For example: a copy of the tenant's federal income tax return, Forms W-2, or verifications of income from third parties such as employers or state agencies paying unemployment compensation. In the case of a tenant receiving housing assistance payments under section 8, the documentation requirement is satisfied if the public housing authority provides a statement to the building owner declaring that the tenant's income does not exceed the applicable income limit.

Note that, for voucher holders, the public housing authority (PHA) can verify the income of the household. Additionally, Rev. Proc. 94-65 allows that, if the total assets for a household are

\$5,000 or less, the applicants may satisfy the asset verification requirement by signing a statement attesting to the total value of the assets and any income. Generally, state tax credit housing finance agencies (HFAs) that allow this provision will provide a form for this use.

Step 2: Review HUD and tax credits verification rules 1986-2013

Note that documentation provided by a household (such as tax returns or W-2s) are among the examples of verification legally acceptable under the regulation. However, prior to the tax credit program, the other major housing agencies — HUD and Rural Development — had long-standing rules about verification. They mandated the use of verifications that came directly from third parties, if possible. This verification was never to go through a household member's hands.

Documentation provided by a household was the second-best option, allowed only when thirdparty verification failed after multiple attempts and significant time (such as two weeks). As this general approach was among the allowed types of verification in the tax credit regulation, HUD's model became the best practice for the tax credit program. This promoted consistency among housing programs. Years later, the IRS restated HUD's verification guidance in the 8823 Guide, Chapter 4, as a best practice.

For years, state agencies generally followed the HUD model of requiring, in order of preference: 1) verification to come directly from a third party, followed by 2) documentation provided by the household, and finally 3) household self-certification. Note that this went beyond the basic legal requirements of the program (per Reg 1.42-5, above), but it worked across housing programs and was the model most state tax credit agencies chose to adopt. Notably, some states allowed or required pay stubs to be supplied by employed household members. These were required either along with — or even instead of — third-party verification. These states knew that this also fits the legal requirements of the regulations and were comfortable allowing this type of verification.

Step 3: Review HUD and tax credits verification rules from 2013 to the present

Change 4 of the HUD 4350.3 handbook, Chapter 5, changed HUD's rules with respect to verification for HUD programs. In its Low Income Housing Credit (LIHC) Newsletter 54, the IRS clarified that HUD guidance, although not *required* to be used by the tax credit regulation, was "sufficient for IRC §42 purposes."

The IRS' summary of HUD's new rules followed in this LIHC Newsletter:

 A document generated by a third-party source *provided by the tenant is still considered "third party" verification* because the document originated from a third-party source. For example, a tenant may provide **pay stubs or a W-2** prepared by the tenant's employer. When evaluating the documents, consider:

- Is it current? The tenant's circumstances may have changed since the document was created.
- Is it complete? For example, pay stubs can be used to verify income. Actual paychecks (or copies) are not acceptable because deductions are not identified on the paycheck.
- Is it the original document? If the document is a copy, it may have been altered by using high-quality copying equipment. Documents with original signatures are the most reliable.
- 2. Written documentation sent directly by the third party may be received by mail, fax or email. If received by fax, the fax should include the company name and fax number of the third party. If received by email, the email address should be for the third party and include the name of the party sending the email.
- 3. Information verified on the Internet is considered third-party verification if the information is from a reliable source. A printout from the Internet is adequate verification.
- 4. Third-party verification may be made over the telephone. To ensure that the person on the telephone is the right party, it is best to call the verification source rather than accepting verification from a third party initiating the telephone call.

Step 4: Check out state agency requirements

LIHC Newsletter 54, cited above, concluded: "[T]he state housing agencies can require taxpayers to obtain specific documentation of income based on local practices and circumstances. Taxpayers are advised to consult with the state housing agency regarding documentation requirements for income certifications."

The above history lays out the options that states generally choose from – pre- and post-2013 HUD rules. Some retain the pre-change 4 method of requiring full direct third-party verification. However, an increasing number of agencies allow documentation provided by the household, especially pay stubs, per recent HUD guidance. Some states simply allow owner/agents to make informed decisions and choose between options, as long as the owner/agent is consistent in his/her processes.

Another factor many states may consider is that the 2013 HOME Funds housing regulation revision requires at least two months of wage history documentation to verify employment income. Many HOME Participating Jurisdictions (PJs) have interpreted this to mean that pay stubs must be collected and that the verification forms completed by a third party are optional for HOME purposes. If these HOME PJs are also tax credit agencies, reconciling the programs by moving toward pay stubs to verify employment makes sense and limits the paperwork burden on households and owners. In some years, up to 30% of tax credit allocations have HOME funding, so this represents a significant burden reduction.

Why do states lean one way or the other when creating verification rules? There are many possible reasons. For instance, allowing pay stubs as verification reduces delays that sometimes

result when a third party responds slowly. Some states believe that more efficient pay stub verification (which is acceptable to the IRS and within the tax credit regulations) helps reduce vacancy loss for properties that are often financially strapped and is beneficial to the properties and program.

States must balance this with what some believe to be greater accuracy afforded by forms completed by a third party, especially for anticipated future changes that may not show up in wage history. Of course, these states may have noted that most employers will not commit to future changes in wages on the forms anyway. Clearly this issue is not of primary concern to the IRS or HUD, but it is a factor some states prioritize.

States in favor of using pay stub verification also point out the reality that third parties do not always complete the forms accurately. They may not understand the program rules, may make mistakes, or may fill it out in a way that they believe will benefit their employee. They also often refuse to commit to factors like overtime that are clearly part of the ongoing wage history of the job. The pay stubs demonstrate hard wage history and are not subject to these inaccurate tendencies. Upon examination, no system of verification is 100% perfect, but the IRS considers either approach "sufficient."

In summary, verification of eligibility factors for households is required by IRS regulation. The exact legal requirements for verification are very broad. Considering this lack of specific direction for verification, the IRS puts the primary rule-making authority on state agencies. Best practices based on HUD guidance have developed that were almost universally accepted in the past. HUD recently changed these, and state agencies may or may not have adopted the adjustments. Knowing this history helps tax credit professionals be prepared to adopt whichever version of the verification rules their state implements. Many states or compliance professionals firmly claim that they use the "right" method. However, higher-level professionals understand the nuances and why multiple states may have developed different methods.

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