



HCCP Distributor Spotlight: Dee Bauer

Regional Compliance Director
McCormack Baron

I started my tax-credit career when my developer husband bought a property and said, “Hey, can you figure out how to do this thing called LIHTC?” That was back in 2001 — 18 years later I am working as a regional compliance director for McCormack Baron. My position is to ensure our team is properly executing the affordable programs in my portfolio. Protecting the owners and providing a good ROI is the goal.

In addition, I have the privilege of being a NAHB proctor for the Housing Credit Certified Professional (HCCP) exam. Through my years of training, it is so rewarding to watch people earn the premium designation of HCCP!

Question: How has the HCCP designation affected your career?

The HCCP designation opened so many doors in my career. I have worked from coast to coast teaching and attending conferences. It has been a wonderful whirlwind ride.

Question: What helped with your success in the LIHTC industry?

Networking and learning from the greatest! I love to learn and absorb information. Is it crazy that I love when a new handbook or a technique guide is published? I had the honor of being mentored by Vivian Probst at the start of my career. She taught me code and took me under her wing as her director of training and development.

By working with TheoPRO, I had doors opened to travel and train all over the country. Through this, I was exposed to Michael Novogradac, AJ Johnson, and the infamous Mary Ross and Scott Michael Dunn. Without them and so many others freely sharing their knowledge, I wouldn't be where I am today.

Question: How did you get into the LIHTC industry?

I am originally from Louisville, Ky. My husband and I both worked in corporate positions. Finding that the work did not fulfill our hearts, we began to work with low- to moderate-income families. My work began with the Annie E Casey Foundation (www.aecf.org) a privately owned company whose tagline is "helping vulnerable kids and families succeed." My position included working with families and children to break the cycle of poverty, and renew their lives through education and employment. Though this environment, I began to search for other ways to make a difference and found my way into development and property management.

Question: What's your favorite hobby?

I am a water bug — anything from sailing, snorkeling to just laying by the pool. I am always up for an adventure. My late father-in-law taught me early on, plan your next adventure before you get home from your last. As empty nesters, my husband and I are taking this to heart!