



HCCP Board of Governors Spotlight: Austin Pittman

Vice President and Director of Development
The Lawson Companies

I have worked in the LIHTC industry for nearly 12 years, all of which have been with Lawson. During those 12 years, I worked in both LIHTC asset management and development. In my current position, I leads Lawson's LIHTC development endeavors. While working in the industry and seeing its direct impact on a multitude of families, I have become a strong advocate for housing affordability.

How has the HCCP credential impacted your career?

Earning the HCCP credential in 2017 had a meaningful impact on my career. It broadened my understanding of the LIHTC program beyond development, especially how front-end elections impact operations and long-term compliance. That perspective has made me a more effective partner and enabled more strategic contributions that ultimately support the creation of more high-quality affordable housing units.

How did you get into the LIHTC industry?

I got into the LIHTC industry by happenstance in 2014. With a finance background, I wanted a fresh start in real estate development. At that time, I knew very little about LIHTC and had a lot to learn. Thankfully, I was welcomed at Lawson and put through a crash course in all things affordable housing. Since starting at Lawson, I have worked in many roles, beginning as an Assistant Analyst. I am thankful to have found my home at a company that takes housing affordability seriously and strives to make a lasting impact on the families that we serve.



What are your day-to-day responsibilities?

As Vice President and Director of Development with Lawson, I am accountable for all new LIHTC development from inception to placed-in-service. Development is a team sport, and I am blessed with an incredible team of colleagues that do not know the meaning of failure. These individuals, each with different areas of accountability, manage a pipeline of projects that equate to more than 400 units on an annual basis. At the end of the day, we are proud to have developed a multitude of affordable housing communities that provide safe quality homes for those that need it most.

What helped with your success in the LIHTC industry?

My career, and any associated success, can be attributed to the people that surround me. When I first embarked on my career in this industry, a strong team of mentors and colleagues provide me with the opportunity to learn and advance. Without that opportunity, and my willingness to learn, I don't think that I would be where I am today. Oh yeah, and also the learnings associated with the HCCP credential!

What's your favorite hobby?

For the entirety of my life, I have enjoyed all things outdoors; specifically hunting, fishing, surfing, and soccer. As I have gotten older and have a family, my favorite activities are geared toward my two children. My son plays soccer, and my daughter takes dance. My wife and I never miss an opportunity to cheer them on!