



HCCP Board of Governors Spotlight: Christine Martin

*Director of Compliance, Multifamily Housing
LDG Development*

I started my affordable housing career working in compliance. My first big project was completing Annual Owner Certifications and then jumped in to help with a new construction lease-up. At that point, I was hooked. I can't imagine working in any other industry!

How has the HCCP impacted your career?

The HCCP is so widely recognized in the industry, it was certainly the foot in the door on many projects. Also, through my work in both the private and public sector, I have made so many connections and lifelong friends.

How did you get into the LIHTC industry?

Oddly enough, it was due to a hospital supply company merger that led to my position being eliminated. While I was deciding on my next adventure, I received a phone call out of the blue from someone who recognized the name of her childhood friend on my resume. I know that sounds a bit like a Hallmark movie, but that is how it happened. Looking back, while the layoff time was scary, it kept me hungry to explore new things—and it allowed time for job I took to actually come into existence—talk about Serendipity!

What are your day-to-day responsibilities?

As LDG's Director of Compliance, I oversee compliance issues for all of our properties. Our management company, Solidago Residential Services manages the bulk of our properties, but we also contract with



other 3rd party management companies in some states. I have been working on honing our compliance manuals and tools as well as identifying training needs. Lastly, I help navigate the myriads of regulations we have to follow at our various properties.

What helped with your success in the LIHTC industry?

That is a tough question, but I would say two things: research and networking. We are all in this together and we are better together. I have been very blessed to meet some great folks over the years that are willing to share their knowledge and opinions regarding affordable housing. Also, the 'why' is what keeps me going. I have past residents that are in my soul forever. I call them my bad day people. It's not that that they made my days bad....quite the contrary. They are the 'why' I do what I do. From Betty B, my very first lease I signed to Noble F to Tracy C....if it hadn't been for the housing we were able to provide, their life stories would have been quite different. When I think I am having a bad day, I just have to think of one of them and I quickly realize that we need to keep doing what we do to keep affordable housing programs going.

What's your favorite hobby?

My favorite hobby is taking photographs. Flowers, animals and barns are my favorite subjects. Just last week we had two young bucks in the neighbor's yard and I was able to take some very cool pictures of them before they realized that I was there.