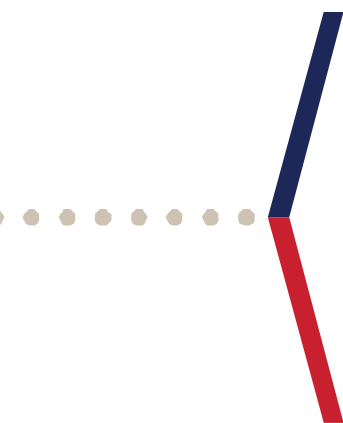




NAHB Area Caucus Meetings Reports and Meeting Materials

Fall Leadership Meeting, 2026

IBS 2027 – Expanded Caucus Materials

International Builders' Show 2027 – Event Overview

The 83rd International Builders' Show (IBS) will take place February 2-4, 2027, as part of the 14th Annual Design & Construction Week at the Las Vegas Convention Center (LVCC). Once again, IBS will co-locate with the Kitchen & Bath Industry Show (KBIS), creating the world's most comprehensive annual event for residential construction professionals.

Registration opened September 1, and thousands of NAHB members have already taken advantage of exclusive member rates that will never be lower. . .along those lines, after Friday, October 9th the registration fees will increase, so be sure to act quickly (reminder that all IBS registrants will also have access to the KBIS exhibit floor)!

Exhibit Experience

Between the two shows there will be more than 2,350 exhibiting companies, with over 1.2 million net square feet of exhibits (that is excluding the aisles!).

The indoor IBS exhibit floor will once again be segmented into six broad product and/or service categories. This organizational approach enables attendees to make better use of limited time by helping them locate relevant exhibitors more quickly and compare alternative solutions more efficiently.

Details on the product categories found in each segment are available at BuildersShow.com, but here's a snap shot of where the segments and show features will be found in the LVCC:

- **West Hall**
 - Segments
 - Business Management & Professional Services
 - Interior Finishings & Home Living
 - Featured Areas
 - Craft Techniques Zone
- **Central Hall**
 - Segment
 - Building Materials
 - Featured Area
 - New Product Zone
- **South Hall (Level 2)**
 - Segments
 - Building Materials
 - Construction Tools, Systems, Equipment & Safety
 - Global Products
 - Outdoor Living, Leisure & Modular Structures
 - Featured Areas
 - Construction Performance Zone
 - Jobsite Safety Zone

- **IBS Outdoor Exhibits** (parking lots outside North & Central Halls)
 - Not Segmented
 - Featured Areas
 - IBS Oasis
 - Pro Builder’s Show Village
 - Start-Up Zone

IBS Zones & Features

The IBS New Product Zone in Central Hall C2 will highlight cutting-edge innovations, while the Start-Up Zone located in the IBS Outdoor Exhibits will showcase emerging companies launching new home construction products and services.

Two immersive demonstration areas will return:

- IBS Craft Techniques Zone (West Hall) – Practical demonstrations on craftsmanship and essential building techniques.
- IBS Construction Performance Zone (South Hall) – Live sessions on building durable, efficient, and higher-quality homes.

Attendees can explore five IBS Centrals in the West Hall—Custom Building, Design, Multifamily, Remodeling, and Sales—each providing targeted programming, insights, and peer connections. And the North Hall will host NAHB lounges for member groups such as PWB, BSC, LSC, 20 Clubs, and BUILD-PAC. Members are also encouraged to stop by the NAHB HQ booth in the Central Concourse.

IBS Education & Events

IBS Education continues to set the standard for the industry. More than 120 sessions will feature over 200 speakers across nine educational tracks—all designed by and for residential construction professionals. This year’s program includes:

- Three Game Changer Sessions
- Five Spotlight Sessions
- Over 15 AI & Tech Studio Sessions

Featured events include the Opening Ceremonies, headlined by keynote speaker Kevin O’Leary, from ABC’s “*Shark Tank*.” And networking opportunities include the popular IBS House Party, held at Omnia Nightclub in Caesars Palace, the IBS Young Pro Party, held at Marquee Dayclub, and the IBS Closing Concert featuring Counting Crows.

Signature Show Homes

And be sure to make time to tour The New American Home® (TNAH) and The New American Remodeled Home® (TNAR), both showcasing forward-thinking design and technology.

TNAH 2027, located in the gated Ascaya community in Henderson, LV, is produced in collaboration with the NAHB Leading Suppliers Council (LSC) and Professional Builder magazine, and will serve as a cutting-edge exhibition of the industry's latest innovations.

TNAR 2027, is also produced in collaboration with the LSC and Professional Builder magazine and starts with a simple but ambitious idea: take a dated 2004 Tuscan home and prove what's possible without tearing everything down. By illustrating how a 22-year-old home can be reshaped into a 2027-ready residence, the project in MacDonald Highlands becomes a live case study for builders, designers, remodelers and sales professionals attending the Builders' Show.

IBS registrants can tour the finished new and remodeled homes during the three days of the show.

Kitchen & Bath Industry Show (KBIS)

Again, IBS registrants enjoy complimentary access to the KBIS exhibit floor, featuring more than 650 exhibitors across 500,000+ square feet in West Hall (W1), North Hall, and South Hall (Level 1).

Looking Ahead

As we prepare for the 2027 show, plans are already underway for the 2028 IBS in Las Vegas, scheduled for February 22–24.

Hope you enjoy the show!

Best Regards,

Justin MacDonald

Chairman, 2026 NAHB Convention & Meetings Committee

P.S. The most current, comprehensive information on everything IBS is available at Builders.Show.com.

ANTITRUST STATEMENT & BEST PRACTICES NATIONAL ASSOCIATION OF HOME BUILDERS

It is the policy of the National Association of Home Builders of the United States (NAHB), and it is the responsibility of every member, to comply in all respects with the federal and state antitrust laws.

No activity or discussion at any NAHB meeting or other function may be engaged in for the purpose of bringing about any understanding or agreement among members to:

- raise, lower, or stabilize prices
- regulate production
- allocate markets
- encourage boycotts
- foster unfair trade practices
- assist monopolization
- in any way violate federal or state antitrust laws

Members should comply with the following best practices during all meetings:

- Do not discuss your own or competitors' prices, or anything that might affect prices such as discounts, terms of sale or profit margins.
- Do not make public announcements about your own prices or competitors' prices at NAHB meetings or events.
- Do not discuss what individual companies plan to do in particular geographic or product markets or with particular customers.
- Do not disclose to others at NAHB meetings or in other contexts any competitively sensitive information.
- Do not stay at any meeting where any of the above discussions are taking place.

Members attending virtual NAHB meetings should remember that the antitrust laws apply with equal force to virtual meetings as they do to in-person meetings. To ensure compliance during virtual meetings:

- Virtual meeting "chat" functions are to be used only to record attendance or to be recognized in order to ask a question of a speaker.
- No general comments, private or side conversations should occur in the chat function and NAHB reserves the right to turn off this feature.
- Members speaking or making a presentation during a meeting should take precautions when "sharing" their screen to ensure proprietary information is not inadvertently displayed.

For more in-depth information on this, please refer to the *Antitrust Guidelines for Conducting Meetings of the National Association of Home Builders*, a copy of which is included in your meeting packet.

Any questions or concerns during an in-person or virtual meeting should be raised when it occurs, or followed up via email to Office of the General Counsel. Similarly, direct any questions or concerns about NAHB's Antitrust Policies to Office of the General Counsel.

Resolution No. 1

Date: 10/8/2026

City: Detroit, MI

NAHB Resolution

Title: Housing Growth and Land Use Principles
Sponsor: Land Development Committee
Submitted by: Mark Konter

WHEREAS, the National Association of Home Builders (NAHB) recognizes that communities must plan for population and economic growth and the corresponding demand for housing, land and critical infrastructure;

WHEREAS, a sufficient supply of developable land and a variety of housing types are necessary to meet changing demographic needs, consumer preferences and housing demand across income levels;

WHEREAS, rising housing costs and shortages of attainable housing can be exacerbated by restrictive zoning, unnecessary regulatory barriers, inadequate land supply and development processes that delay or constrain new housing production;

WHEREAS, housing growth depends upon the timely availability and capacity of critical infrastructure, including roads, water, sewer and other required utilities, and the cost of providing that infrastructure can significantly affect housing affordability;

WHEREAS, housing markets, growth patterns, infrastructure needs, economic conditions and development opportunities vary significantly among communities and regions;

WHEREAS, land use and environmental decisions can significantly affect housing supply, affordability, private property rights and the feasibility of residential development;

WHEREAS, while public participation can be an important component of establishing community-wide plans and land use policies, repeated reconsideration of projects that comply with adopted plans and regulations can create uncertainty, delay housing production and increase development costs; and

WHEREAS, meeting current and future housing needs requires land use planning that accommodates growth while balancing legitimate community, environmental, infrastructure and private property considerations.

NOW, THEREFORE, BE IT RESOLVED that the National Association of Home Builders (NAHB) supports comprehensive and coordinated land use planning policies

that encourage housing availability, affordability, consumer choice, infrastructure readiness, and sustainable community growth.

BE IT FURTHER RESOLVED that such policies should:

1. Plan for projected population, economic, and housing growth in a timely and predictable manner using regularly updated housing needs assessments or housing studies while respecting private property rights and investments;
2. Maintain an adequate supply of land for residential development and a broad range of housing types, including, but not limited to, single-family detached, attached, multifamily, manufactured, missing middle, workforce, and other attainable housing.;
3. Encourage zoning and development policies that support housing affordability, including all types of attainable housing types including missing middle housing;
4. Promote fair, predictable, and efficient development review and approval processes;
5. Support coordinated planning and investment in critical infrastructure, including roads, water, and sewer systems, and all other required utilities and to encourage the use of public funding, public-private partnerships, and incentives to ensure that critical infrastructure keeps pace with housing and economic growth;
6. Reduce unnecessary regulatory barriers that limit housing production, innovation, and consumer choice;
7. Require land use policies that reflect local market conditions, community needs, and regional differences; and protect property owner's rights and investments.
8. Ensure that land use and environmental policies are supported by agreed upon and quantifiable science, minimum standards based upon current conditions and needs of the community necessary to achieve a community's growth objectives, cost-benefit analyses, and reasonable public review and comment.
9. Ensure that projects consistent with adopted plans and regulations should proceed through predictable and efficient approval processes without undue subjective or duplicative review, or repetitive public reconsideration.

Leadership Council Action:

Resolutions Committee Action:

Construction, Codes & Standards Committee Action:

Custom Builders Committee Action:

Housing Finance Committee Action:

Land Development Committee Action:

State & Local Government Affairs Committee Action:

NAHB Remodelers Board of Trustees Action:

55+ Housing Industry Council Board of Trustees Action:

Environmental Issues Committee Action:

Federal Government Affairs Committee Action:

Single Family Builders Committee Action:

Multifamily Council Board of Trustees Action:

Land Use Policy Subcommittee

of the Land Development Committee Action:

If approved this resolution will replace 2022.2 No. 2 NAHB's Smart Growth Policy Statement: Building Better Places to Live, Work and Play

Disaster Relief Program Overview

Natural disasters can happen anywhere, at any time, often causing severe damage to homes, businesses, and communities. In response to the constant threat posed by these catastrophes, the NAHB Disaster Relief Program was established to provide comprehensive support to NAHB's Federation of over 600 Home Builder Associations (HBAs) in assisting members and communities in preparing for, responding to, and recovering from natural disasters.

The program has engaged state and local HBAs on disasters ranging in from large-scale regional events, such as hurricanes and wildfires, to more localized events, such as tornadoes and flooding. On average, the program engages with a local or state HBA on a new disaster event every two weeks. An outline of the program activities and examples is provided below.



Technical Assistance:

- Closely monitors and disseminates forecasts on major severe weather threats
- On-the-ground response to disaster to conduct damage surveys and needs assessments
- Conducts outreach to impacted state/local HBAs to define needs and implement response or recovery strategies
- Educates building industry and municipal stakeholders on the disaster cycle and available resources
- Provides best practices and recommendations on supporting the HBA's operations, the membership and the community

Training & Preparedness Planning:

- Facilitate pre-disaster preparedness and continuity of operations planning for state and local HBAs
- Provide training to NAHB members on business continuity planning through the "Prepare your Business for Disaster" presentation program and through the use of the [Continuity Planning Tool](#)
- Content and [video creation](#) in partnership with the NAHB Safety Team



Communications Support:

- Working closely with the NAHB communications team, provides impacted state and local HBAs with a high degree of internal and external messaging support depending on the needs of the HBA
- Conduct public relations and media-needs support around post-disaster messaging to consumers such as “Beware of Scam Contractors” and “How to Hire Reputable Builders”
- Regularly produces and publishes new content, templates, and blog articles on disaster-related topics
- Curates new and timely content published and shared through NAHB’s distribution channels
- **Produce custom radio PSAs**, HBA-specific branded social media assets, and **publication templates**

Federal & State Engagement:

- Working closely with the NAHB Regulatory Affairs, Housing Finance Team, and Advocacy, the program liaises with Federal or region-specific agencies, such as FEMA, SBA, HUD and the Army Corps of Engineers on identified issues
- Provides consult, comments, and insights on disaster-related housing recovery, mitigation policy, legislation, and requests for information

Community Engagement:

- Facilitate the introduction between HBA leadership and disaster-relief non-profit or community foundation partners to support rebuilding efforts
- Advise on philanthropic engagement and grant-making best practices
- Support local HBAs in **community rebuilding education sessions and trainings**



nahb.org/disaster



Learn
more



Shape Your Future in Construction

What is FBA?

Future Builders of America (FBA) is HBI's national education and workforce program designed to introduce and prepare individuals for careers in residential construction.

Through industry-recognized curriculum and hands-on learning, FBA helps learners build real skills that lead to real opportunities.

FBA is delivered through schools, workforce programs, and community-based organizations and serves secondary and post-secondary students, young adults, and adult learners seeking career exploration, job readiness, or entry into the skilled trades.



OUR MISSION

Future Builders of America (FBA) connects learners of all ages with high-quality construction education, hands-on training, and clear career pathways in the skilled trades.

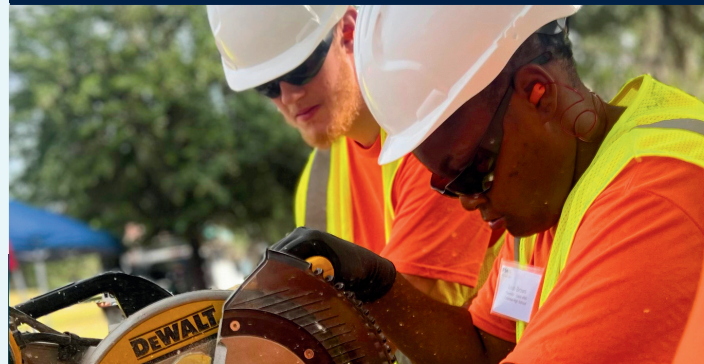
Serving youth, young adults, and adult learners through schools, workforce programs, and community organizations.

What We Offer:

- **Pre-Apprenticeship Certificate Training (PACT):** Comprehensive construction education combining classroom instruction with hands-on skill development.
- **Industry-Recognized Curriculum:** Endorsed by the National Association of Home Builders (NAHB) and approved by the U.S. Department of Labor.



- **Certifications that Matter:** Stackable, nationally recognized credentials that support workforce readiness.
- **Real-World Experience:** Project-based learning, career exposure, and connections to industry.
- **Career Pathways:** Preparation for employment apprenticeships, trade schools, and continued education.



Licensing the PACT Curriculum:

For Educators and Organizations

FBA includes instructor training, instructor guides, student workbooks, assessments, and access to online resources through CTETechWorks®.

Why Choose FBA?

- Designed to support learners at multiple stages, from exploration to career launch.
- Builds practical skills and confidence through hands-on instruction.
- Connects learners to industry partners and real opportunities.
- Provides nationally recognized credentials valued by employers.



JOIN US TODAY!

Be part of a program that equips learners with the skills, credentials, and connections to succeed in the construction industry.



[hbi.org/fba/
partnerships@hbi.org](http://hbi.org/fba/partnerships@hbi.org)

Home Builders Institute (HBI)
1201 15th Street, NW, 6th Floor
Washington, DC 20005

Home Builders Institute (HBI) is an exempt organization as described in section 501(c)(3) of the Internal Revenue Code.



**Building Careers.
Changing Lives.**



We change lives by educating, inspiring and preparing individuals for careers in the construction industry.

HBI is the nation's leading nonprofit provider of trade skills training and education for the building industry. Through hands-on, industry-recognized programs, we train in carpentry, electrical, plumbing, HVAC, building construction technology, masonry, landscaping, and solar, offering pre-apprenticeship training, certifications, and job placement services nationwide.

HBI accomplishes its mission through five core pillars of training that reach youth, adults, Military families, and under-served communities nationwide.

HBI'S FIVE PROGRAM PILLARS

JOB CORPS

For over 50 years, HBI has partnered with Job Corps to train young adults for construction careers.

COMMUNITY & CORRECTIONS

HBI partners with various agencies to offer CTE programs to underserved populations.

MILITARY SERVICES

HBI provides trades training to Service Members, Veterans, & their families, ensuring future success and stability.

FUTURE BUILDERS OF AMERICA

FBA partners to provide HBI licensed curriculum to schools and youth programs.

ACADEMIES

The BuildStrong Academies offer tuition-free trades training for future builders.

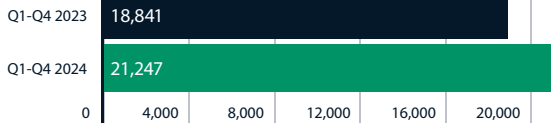
HBI equips transitioning Military personnel, Veterans, justice-involved adults and youth, and students in secondary and post-secondary schools with job-ready training and credentials that open pathways to opportunity. Through partnerships with community organizations, schools, workforce agencies, and government programs, we deliver career technical education tailored to local needs. Every graduate gains the skills, confidence, and support needed to build a solid career trajectory in a high-demand industry.

HBI BY THE NUMBERS

ENROLLMENTS

21,247

2024 YTD
Program
Enrollments

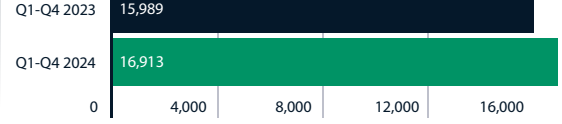


13% Increase
Year Over
Year

CERTIFICATES

16,913

2024 YTD
Pre-Apprenticeship
Certifications



6% Increase
Year Over
Year

SUCCESS STORIES



Manuel joined the carpentry program at HBI's BuildStrong Academy Phoenix with experience in concrete and tile but was eager to expand his skills. He especially enjoyed blueprint reading and framing, and his drive paid off. Upon graduating, Manuel secured a job as a Handyman and has his sights set on becoming a licensed contractor. His advice? "Take advantage, learn all you can, and ask lots of questions."



After serving six years in the Marine Corps as a welder, Felicia chose to further her career in construction through HBI's Military Services Program at Camp Pendleton. She found support, hands-on training, and a community of fellow Veterans that helped her transition into civilian life. Today, Felicia is a licensed residential contractor in Minnesota and works for Wick Buildings, where she designs structures and handles cost estimations.

HBI is committed to serving our students and collaborating with the building and construction industry to address the skilled worker shortage that exists in our country. Embracing the opportunity at hand, HBI aims to infuse the industry with talented and hardworking individuals. We are exploring innovative new solutions to attract, train, and retain the next generation of skilled workers.



To learn more about implementing HBI's curriculum sponsoring a program, hiring our students, or contributing to our Student Success Fund, please scan here



HBI.org



HBI is a nonprofit 501c3 organization, and your contribution is tax deductible to the extent allowable by federal law. Per HBI's audited financial statements, 96% of every dollar is expended on program-related activity!



Home Builders Institute (HBI)
1201 15th Street, NW, 6th Floor
Washington, DC 20005 | hbi.org

HBI Building Careers.
Changing Lives.



BUILD THE NEXT GENERATION OF SKILLED TRADES PROFESSIONALS

Home Builders Institute (HBI) is the nation's leading provider of construction career training and workforce development programs. Our Pre-Apprenticeship Certificate Training (PACT) program offers hands-on, industry-recognized instruction that prepares students for entry-level jobs, apprenticeships, and further education in the residential construction industry.

WHY SCHOOLS CHOOSE HBI PACT

- ▶ **75% hands-on, competency-based training** – students advance by demonstrating skills, not seat time
- ▶ **Industry-recognized certifications** that matter
- ▶ **Nationally recognized** by the U.S. Department of Labor and multiple State Departments of Education
- ▶ **Aligned with STEM and CTE standards** – fits seamlessly into CTE pathways
- ▶ **Instructor certification training** – equips teachers to lead with confidence
- ▶ **Available in Spanish** for broader accessibility

WHAT SCHOOLS GAIN

- ▶ **Flexible programming** – Middle school to post-secondary
- ▶ Integration into academic schedules, technical centers, or community-based education
- ▶ Access to HBI's Learning Management System (LMS) for instructors and students
- ▶ **National network** – Backed by The Home Depot Foundation (THDF), the National Association of Home Builders (NAHB), and the National Housing Endowment (NHE).

CURRICULUM STRUCTURE

PACT Core (Required) – Safety, construction math, tools and construction materials, and employability skills

- ▶ Can be completed in conjunction with any trade-specific unit

Green Building (Optional) – Sustainable building practices and energy-efficiency basics

9 TRADE-SPECIFIC UNITS:

- | | |
|-----------------|--|
| ▶ Electrical | ▶ Painting & Finishing |
| ▶ Plumbing | ▶ Building Construction Technology (BCT) |
| ▶ Carpentry | ▶ Weatherization |
| ▶ Brick Masonry | ▶ HVAC |
| ▶ Landscaping | |

Bring HBI PACT to Your School and Shape Future Builders

Adopt the HBI PACT curriculum to give students industry-recognized certifications and job-ready skills that open doors to rewarding careers in the construction trades.



Visit hbi.org/fba



Home Builders Institute (HBI)

1201 15th Street, NW, 6th Floor | Washington, DC 20005

E-mail: Partnerships@hbi.org



Building Careers.
Changing Lives.

Celebrate Careers in Construction Month 2026

October is the time to celebrate our industry, inspire the next generation, and spotlight the building industry. Here's how you can make an impact:

August - September: Request a Proclamation

Make Careers in Construction Month in October official by requesting a proclamation from your governor or mayor to sign.



Sample Proclamation

- Call the office of your governor or mayor and find out how proclamations are issued
- Elicit support from other leaders in your city or state

October 1-2: Kickoff with a Bio Share

Let's put a face to our industry and inspire others!

Invite your employees to join you in posting what makes a career in home building rewarding.

Use hashtags: #CICM2026 | #CareersInConstruction

TAG: @NAHBhome and @homebuilders

October 5-9: Engage with Boys & Girls Clubs

Build career awareness early.

Contact your local Club to explore career day events or hands-on demos.

TIP: Ask your HBA staff if they already have a connection.



Boys & Girls Clubs

Contact:

Sarah Weber

800-368-5242 x8654

sweber@nahb.org



@NAHBhome



@homebuilders



NAHBTV



Careers in
Construction

October 12-16: Student Chapter Engagement

Support the pipeline by:

- Inviting student members to an HBA meeting
- Offering a jobsite tour or being a guest speaker
- Asking how you can help with IBS Student Competition prep

October 19-23: Young Professionals Week

Engage with Young Professionals!

Engage, connect and grow with young pros in your community.

This week focuses on:

- Mentoring
- Community involvement
- Professional development



YP Week
Programming

October 26-30: Celebrate Your Team

Spotlight your crew.

Share shoutouts, photos, and testimonials honoring your hardworking team.

USE HASHTAGS: #CICM2026 | #CareersInConstruction

TAG: @NAHBhome and @homebuilders

