

What is GMB?

Graduate Master Builder (GMB) courses are more advanced with in-depth instruction geared for experienced building professionals. To begin the GMB certificate program a participant must have one of the following: 1) a Certified Graduate Builder certificate or Certified Graduate Remodeler (CGR) certification; or 2) successfully completed three CGB courses and have at least 10 years of building business experience. To earn a GMB certificate, a participant must a) complete five GMB courses or b) complete four GMB courses, plus two CGB/CGR courses (beyond those required for initial certification).

Benefits of the GMB Designation

- Expanded Knowledge
- Improved management skills and business performance
- Recognition as a professional in the industry - this certificate designation is a symbol of accomplishment
- Peer Networking: Share knowledge and exchange ideas with colleagues
- GMB Newsletter (new in 2003)

Class Offerings

Classes are offered through local and state home building associations and at national trade shows including NAHB's International Builders' Show and the Remodeler's Show.



Graduate Master Builder (GMB)



Sponsoring Group: NAHB Education Board

Oversight Board: CGB Board of Governors

Audience: Custom builders, small volume builders, developers

Curriculum and other Requirements:

To be eligible for the GMB designation, candidates must have earned the CGB or CGR designation or completed 3 CGB approved courses, and have 10 years of building industry experience.

Required courses (5)*

- Land Acquisition and Development Finance
- Negotiating Skills
- Diversification: New Profits for Builders
- Financial Management
- Quality Construction

* candidates may substitute two (2) CGB approved courses for any one (1) GMB approved course provided those courses were not used to obtain their original CGB/CGR designation.

Associated Fees:

Course fees are determined by the HBA, National Fees are \$175 members, \$225 non-members.

Renewal Fees: None

Continuing Education Requirements:

None

What are the benefits of having this designation?

- Expanded Knowledge
- Professional Recognition
- Peer Networking
- Marketing Self/Company to Consumers
- Newsletter (New in 2003)

Where do I obtain more information?

Tara Occhipinti
800-368-5242, ext. 8153
tocchipinti@nahb.com
www.nahb.org